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## HIT THE ROAD RUNNING INTRODUCES YOU TO:

- Medicines Australia & Code of Conduct
- Highlights & challenges of a representative
- Selling skills
- Presenting clinical papers
- Interview preparation check list
- Frequently asked questions at an interview
- Behavioural interviewing
- Reference checking
- Resigning without "burning bridges"



HARRIS  STYLES

SYDNEY

BRISBANE

MELBOURNE

ADELAIDE

PERTH

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HARRIS  STYLES



HIT THE ROAD

# running

# Success

Success occurs when preparation meets opportunity

Harris Styles was established from over 20 years experience in the healthcare industry; with a vision "To provide knowledgeable and credible training to empower people to be successful in their career change".

"*Hit the Road Running*" is a specific comprehensive training course for people seeking to enter the healthcare industry as professional representatives.

This course was developed in collaboration with Sales Managers from Pharmaceutical & Medical companies as an induction package to provide you with the essential qualities to be successful in securing a career in this competitive industry.

The healthcare industry offers an extremely rewarding career path, therefore seeking people who are focussed, enthusiastic achievers wanting to make a difference.

Completing this course will show prospective Sales Managers that you are proactive, motivated, and with your enhanced knowledge are ready to hit the road running!

Harris Styles is all about unlocking people's potential and opening doors.



## THIS COURSE IS IDEAL IF YOU ARE A:

- Sales professional from another industry seeking information about sales in the healthcare industry
- Healthcare professional interested in a career in healthcare sales
- Experienced healthcare representative from overseas needing to gain further understanding about healthcare sales in Australia

## THIS UNIQUE COURSE IS THE ONLY NATIONAL PHARMACEUTICAL TRAINING COURSE THAT OFFERS YOU:

- A crucial competitive edge
- Confidence with your sales role play
- Preparation that will set you apart at the interview
- An invaluable advantage to start your new career
- A training team who are experienced in healthcare sales and recruitment

As bookings are strictly limited, please call Margaret on 0418 102 045 to secure your place today.